



Our MEETING OPENS w/ Purpose:

The goal of the B2B Networking Group is to expand one another's business accomplishments by generating quality referrals. We achieve this by promoting the goods and services of our members to our circle of influence so that all may prosper.

MEMBERSHIP OVERVIEW

B2B weekly meeting format includes two 30- second commercials (per member), Members pass referrals, & 2 Members are the Featured Presenters - *our format does not offer outside presentations.*

Our meetings are member run by the **Executive Team**. Each serves in the position for a 6 month. term. President, VP & Secretary [Support is provided, along w/ supplies to conduct weekly mtgs.]

Maximum 32 members per group [includes a non-profit & a Regional Support]

Note: 1 member per business, 1 business per category – up to twelve (12) absences in the calendar year, pro-rated for new members at one per month based on when they join. An agent/sub may attend in your place up to three (3) times you're not counted as absent].

BENEFITS:

- Emphasis is on giving & receiving **quality** referrals
- Focus on each members business **only** – no outside presenters
- **B2B members commit to membership in only one seat specific, or referral generating networking group.**
- **Respect** for your time, commitment & no competition in your category
- **Relationship building** – where you can practice & improve the sales & educational delivery of your product or service.
- 6-8 times in a 12-month period, members only are offered 10 min. presentations.
 - Convenient Fee Options to fit every marketing budget
 - Proven Success

30-second Commercial:

B2B offers each member two opportunities at every mtg. to give a 30- second Commercial. Approx. 75 words – include your name, business & what a good referral or introduction would be for you & your business.

VISITORS with an open category may participate in the 30-second commercials

*The opening & closing may be different.

Our initial JOINING FEES Include a One-Time New Member processing fee, and allows you to choose the fee option that best fits your marketing budget. Select from options below:

\$150 New Member includes 1st month of Advertising Fees

\$215 New Member includes 3 months of Advertising Fees (Saves \$5)

\$285 New Member includes 6 months of Advertising Fees (Save \$85)

\$490 New Member includes 12 months of Advertising Fees (Saves \$110)

Membership ensures you are the only representative of your business category. All Members receive a Business Card Holder, Support Materials, Visitor Cards & Handouts. Each new member is paired with a seasoned member as their "Fast Track to Success" Mentor.

Advertising Fee Renewal: once your Initial joining period expires, select from the fee renewal options below:

- Monthly - \$40
 - Quarterly - \$110 - Save \$5
 - Semi* - \$200 - Saves \$30
 - Annual - \$380 - Saves \$80
- Savings are calculated on month to month fees.

ALL FEES ARE NON-REFUNDABLE. Members Advertising Fees are paid in advance on the first of the month and subject to a late fee of \$10 if not paid by the second meeting of the month.

CREED:

As a Member of B2B...

I commit to using good business ethics. I am dedicated to promoting the services of fellow members and providing exceptional services to referrals entrusted to me. I am grateful for the opportunity and commit to sharing it with others.

Check out the Businesses with Proven Success in B2B Networking! →

Your introductions are great 'outside' referrals to pass weekly in your group

[**B2B** is not limited to these businesses]; categories highlighted in red are filled]

Appliance Repair

Attorney

- *Wills & Estate Planning*
- *Family Law, Personal Injury*
- *Business/Contract, Real Estate*

Auto Repair

Banking

Business Opportunity

- *limit 3-2 left*
- *Supplements/Essential Oils*

Catering/Personal Chef

Chiropractic/Acupuncture/LMT

Cleaning Services

Residential/Commercial, Carpet/Tile,

- *Pool Maintenance, Pressure Washing, Windows, Disaster Recovery*

Clothing, Retail, Alterations, Tailoring

Coach

- *Business, Life, Health,*
- *Computer Repair/ IT*

Concierge Service

Contractors

- *General, Electrical,*
- *Plumbing, A/C, Roofing*

CPA/Bookkeeping

Dentistry

Employment Staffing

Event Planner

Financial Advisor

Guardian Services

Handyman

Home Inspection

Home Watch/Property

Management

Insurance

- *P&C, Auto, Homeowners*
- *Medical Benefits/AFLAC*

Interior Design/Stager

Junk Removal

Lawn Care/Landscaping

Mental Health Counselor

Mortgage Services, Forward & Reverse

Moving and Storage

Non-Profit

Pest Control

Pet Care Services

Photography/Videography

Printing/Promo Items/Embroidery

Real Estate

Salon/Spa Services, Hair, Nails, Skincare

Organizer

Travel

Wine Consultant

Web/Graphic Design

B2B-FL.com